

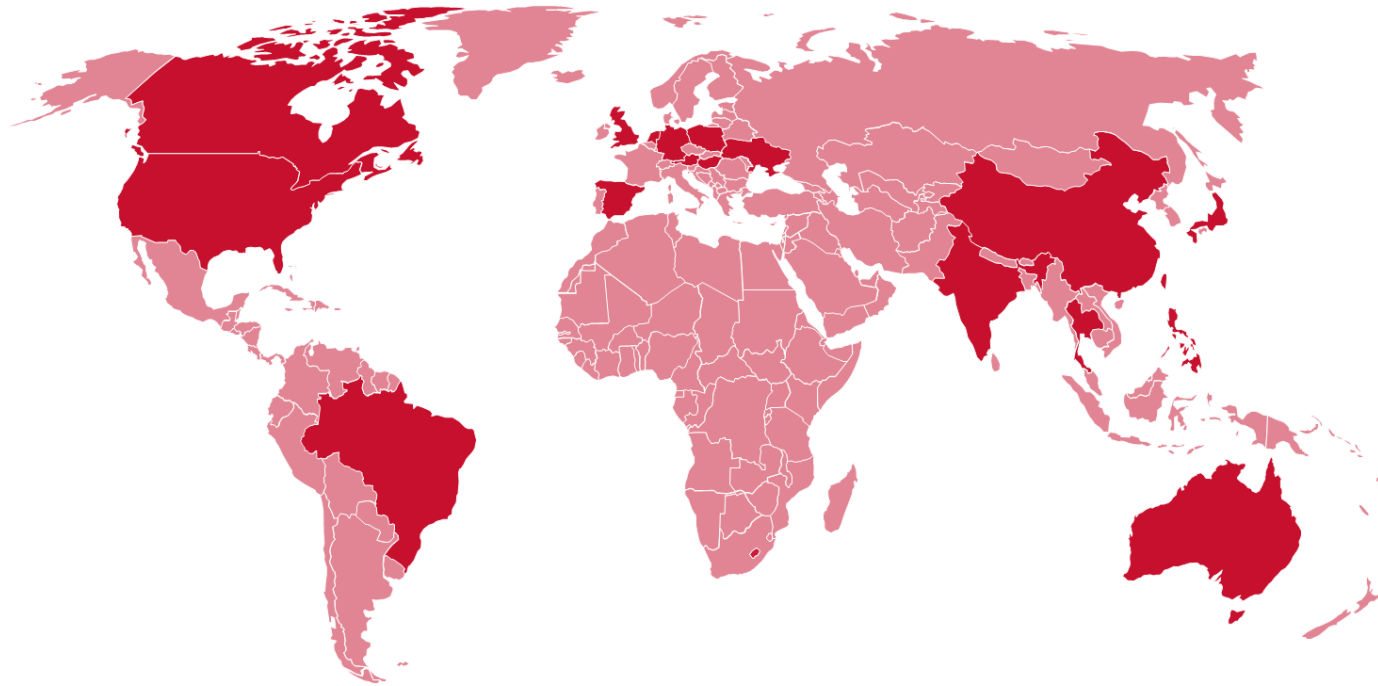


# OSI Company Presentation

A World of Food Solutions



# OSI Group Overview



## North America

Canada  
United States

## South America

Brazil

## Europe

United Kingdom  
The Netherlands  
Germany  
Poland  
Hungary  
Ukraine  
Spain  
Austria

## Asia

India  
China  
Thailand  
Taiwan  
Philippines  
Japan

## Oceania

Australia

HEADQUARTERED IN

**Chicago, USA**

OPERATIONS



**111** years in business



**57** facilities



**18** countries



**22,000**  
employees

# OSI Europe - Values



## Our Vision

OSI aims to be the **premier global food provider** to leading branded companies

## Our Mission

To be an **indispensable supplier partner**, putting the customer at the center of everything that we do

## Our Values

**Our core values help drive the way OSI approaches our operations**

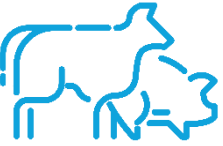





- Act with integrity
- Put people first
- Steward our resources for future generations
- Seek partnering relations
- Strive to continuously improve
- Explore innovative Solutions
- Work together as a team

# World-Class Food Manufacturer



- OSI is one of the world's largest **privately held** food manufacturers
- We manufacture a wide range of fully cooked and ready-to-cook food products for many of the **world's leading brands** in retail and foodservice
- OSI is a **world-class** food manufacturer offering global solutions
  - Product innovation
  - Product development
  - Customized processing and engineering
  - Global raw material and product sourcing with excellent control systems
- OSI has a **strong heritage** of Quality and Food Safety. They are the guiding principles in delivering products above and beyond our customers' requirements

# Make it sustainable

Sustainable Supply		Environment		Social Responsibility	
 <p><b>Animal Welfare</b></p>	<p><b>Animals respectfully managed to ensure health and welfare:</b></p> <ul style="list-style-type: none"> <li>• Ensure respect for animals in supply chain</li> <li>• Lead animal welfare practices</li> </ul>	 <p><b>Conservation</b></p>	<p><b>Reduced environmental impact through responsible stewardship of natural resources:</b></p> <ul style="list-style-type: none"> <li>• Use water sustainably</li> <li>• Reduce waste</li> <li>• Protect forests</li> </ul>	 <p><b>Communities</b></p>	<p><b>Shared value for company and community created:</b></p> <ul style="list-style-type: none"> <li>• Provide safe, quality food</li> <li>• Enrich our communities</li> <li>• Support individuals most affected by food and agriculture supply chains</li> </ul>
 <p><b>Antibiotic Stewardship</b></p>	<p><b>Antibiotic effectiveness preserved for human and animal health:</b></p> <ul style="list-style-type: none"> <li>• Healthy animals</li> <li>• Reduce critically important antimicrobials from use in supply chain</li> </ul>	 <p><b>Climate Change</b></p>	<p><b>Risk to changing climates addressed by mitigating greenhouse gas emissions:</b></p> <ul style="list-style-type: none"> <li>• Reduce GHG emissions</li> <li>• Use energy sustainably</li> <li>• Build resilience to changing environment</li> </ul>	 <p><b>Workplace</b></p>	<p><b>Safe workplaces where everyone's rights are protected and skills are enhanced:</b></p> <ul style="list-style-type: none"> <li>• Reduce workplace hazards</li> <li>• Respect workers' rights</li> <li>• Empower workforce with the skills to succeed</li> </ul>

# History



Otto Kolschowsky Founder of Otto & Sons  
**1909**



McDonald's Germany's first restaurant supplied with patties manufactured in Günzburg  
**1971**

**1955**  
OSI supplied first McDonald's Restaurant in Des Plaines, Illinois



**1975**  
Otto & Sons becomes OSI



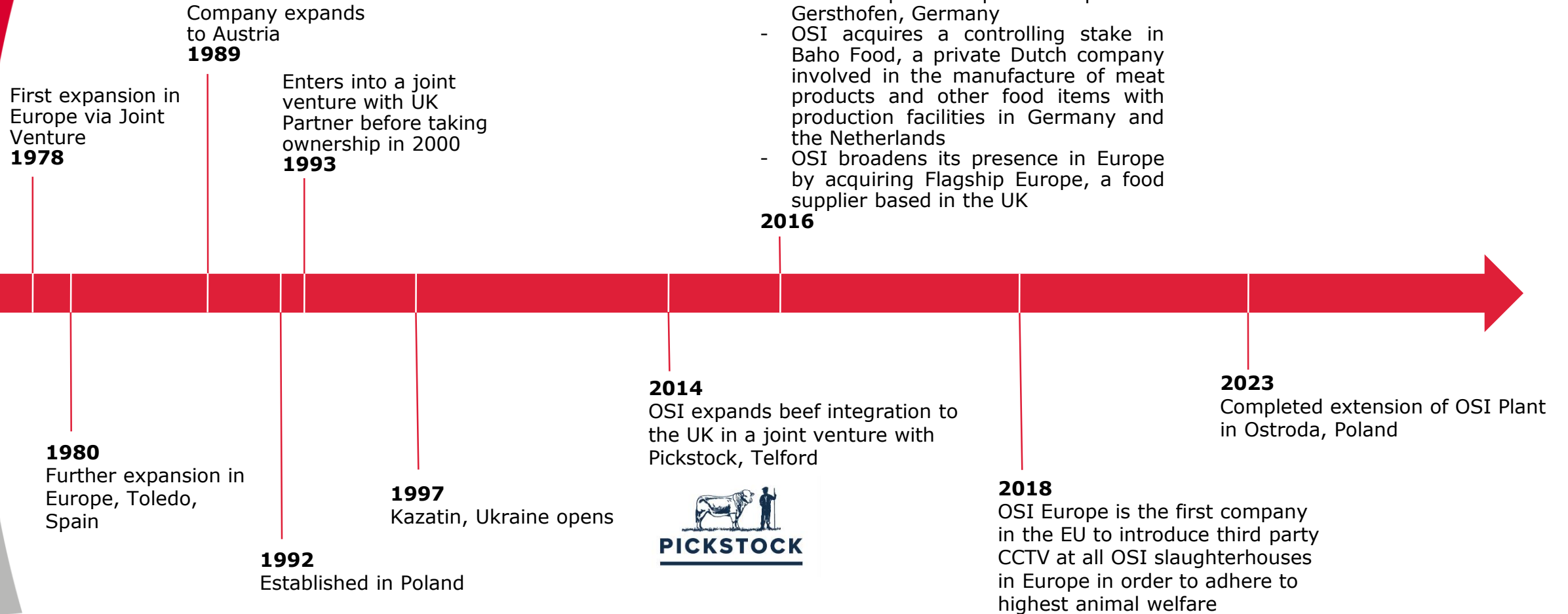
A World of Food Solutions

**2016**  
OSI European Headquarters opens in Gersthofen



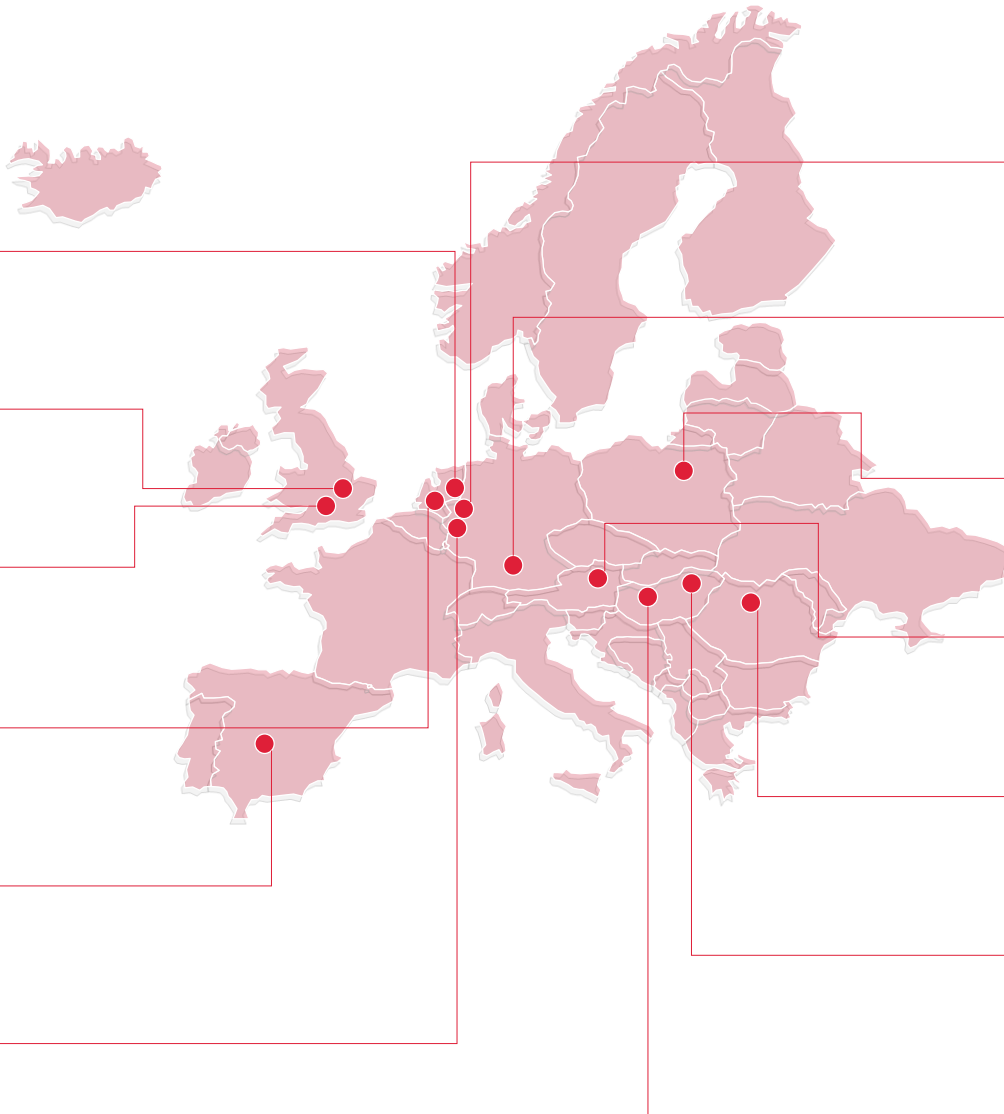


# History Europe





# Further Processing Locations



**Gelderland Frischwaren**  
Emmerich, DE



**OSI Food Solutions**  
Scunthorpe, UK



**Creative Foods**  
Burton-upon-Trent, UK



**Henri van de Bilt**  
Beuningen, NL



**OSI Food Solutions**  
Toledo, ES



**Vital Convenience**  
Erkelenz, DE




**OSI Food Solutions**  
Duisburg, DE




**OSI Food Solutions**  
Guenzburg, DE




**OSI Food Solutions**  
Ostroda, PL




**OSI Food Solutions**  
Enns, AT



**OSI Food Solutions**  
Kazatin, UA



**Mastergood (Co-Manufacturer)**  
HU

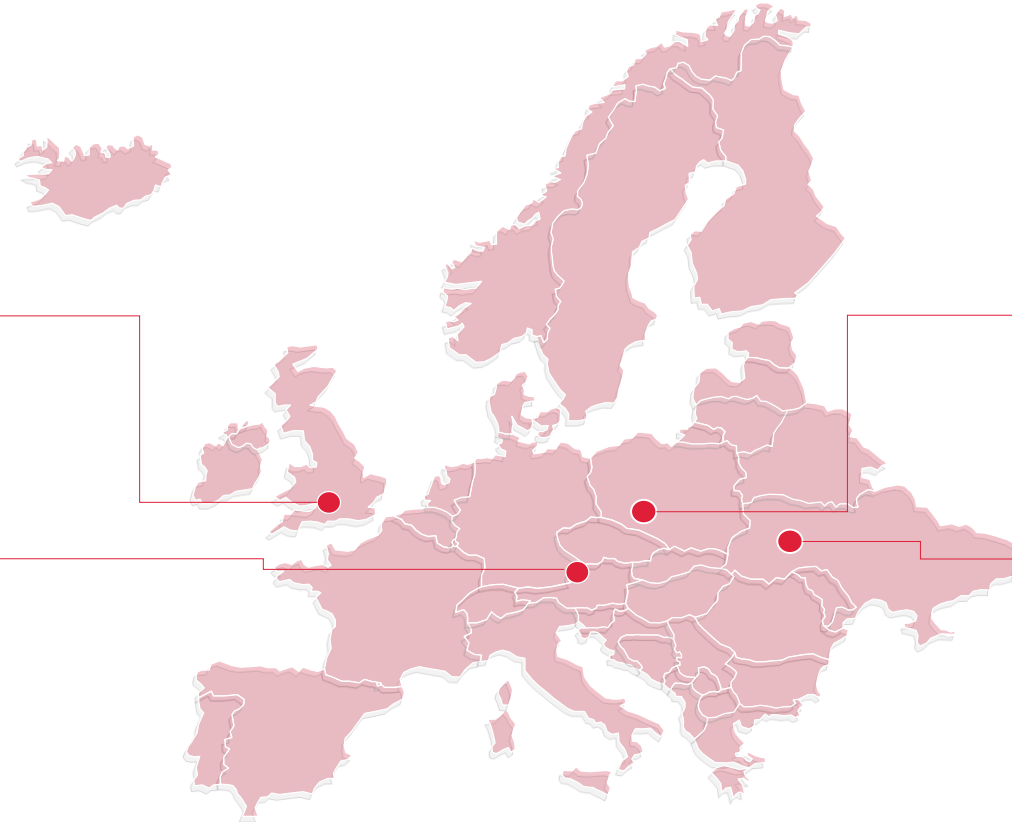


**OSI Food Solutions**  
Babolna, HU





# Primary Processing Locations



**Pickstock  
Telford, UK**



**OSI Foodworks  
Gora, PL**



**Alpenrind  
Salzburg, AT**



**OSI  
Kazatin, UA**



# OSI Europe Structure

## OSI Europe




**Continental Europe Further Processing Division**

- Production for major customers
- Innovative solutions for main products
- Fresh and frozen convenience products
- Extensive production possibilities
- Innovative high capacity solutions for minced beef and cooked formed products

	Günzburg (DE)
	Duisburg (DE)
	Enns (AT)
	Ostroda (PL)
	Babolna (HL)
	Toledo
	Vital Erkelenz (DE)
	Gelderland Emmerich (DE)
	Henri van de Bilt, Beuningen (NL)

**UK Division**

- High quality convenience products
- Sous vide solutions
- Sandwich fillings
- Sauces and marinades

	Burton-upon-Trent
	Scunthorpe
	MPO

**Continental Europe Primary Beef Division**

- Cattle slaughter and cutting
- Raw material solutions
- Secure supply chain
- Cooperation with farmers

	Alpenrind, Salzburg (AT)
	FW Gora (PL)
	OSI (UA)
	Pickstock (UK)

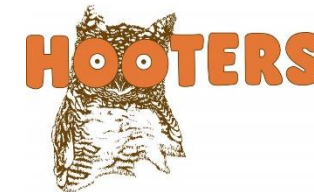


# Our Customers

## Foodservice whole sale



## Foodservice direct business / QSR





# Our Customers

## Food Retail





# OSI Offers Custom Food Processing

## Beef Processing

*Burgers*                      *Salisbury steak*  
*Beefsteak*                    *Meatloaf*  
*Meatballs*                    *Deli Meats*



## Pork Processing

*Cooked Sausage links*      *Raw and Cooked Sausage patties*



## Poultry Processing

*Battered and Bread Strips*      *Patties*  
*Nuggets*                                  *Turkey*



## Bacon Processing

*Pre-cooked strips*      *Bacon Chips*  
*Bacon Bits*



## Hot Dog and Sausage

*Beef, Poultry*                      *Pepperoni*  
*Ethnic and Flavored*      *Batch-House*  
*Genoa Salami*



## Other products

*Taquitos*                              *Tofu*  
*Chicken Fried*                      *Plants based*  
*Fritters*



## Sous Vide and Kettle

*Pot Roast*                              *Beans*  
*Pulled Pork*                              *Salsa*  
*Chili*    *Mac&Cheese*



## Sandwich

*Panini*                                      *Pockets*  
*Flatbread*                                      *Frozen Entrees*



## Pizza and Baked Snack

*Pizza*    *Breads*  
*Crusts*



## Produce Processing

*Lettuce*                                      *Peppers*  
*Onions*                                      *Tomatoes*



# Dedicated to the Success of Our Customers



- OSI has **logistical scale** and a **presence to benefit customers**
- **Excellent quality programs** and a commitment to **continuous improvement**, constantly striving for best in class
- OSI has **outstanding chefs** and product developers with broad expertise to **provide customers with great new product ideas**
- **Consolidation of supply for product consistency** throughout the system





# Why should you partner with OSI?



- **OSI's global market knowledge** and operational presence gives our customers a **competitive advantage**
- We believe in a dynamic sourcing strategy that allows us to **maintain independence and flexibility** of supply sources
- We believe that the best results can be achieved by **taking advantage of market opportunities** while **maintaining lasting supplier relationships** through integration or strategic supply commitments
- **Continually** seek creative approaches to achieve **better capacity utilization**
- OSI's supply chain solutions focus on strong local, in-market resources combined with the strategic vertical integration required **to meet quality and delivery expectations**

# High Food Safety and Quality Standards



- **The safety, quality and consistency** of the food we provide to customers around the world is **non-negotiable**
- **Verification of plant Food Safety and Quality Systems**
  - OSI facilities participate in Global Food Safety Initiative (GFSI) using the BRC scheme (for 4 years).
  - OSI Global Quality Expectations, a team of experts from all AOW perform the assessment
- **Continuous improvement projects** include
  - Vendor Management System
  - X-ray Technology: For bone, metal and piece count
  - Training using e-Learning platform
  - Real time electronic data collection
  - Remote Video Auditing (RVA)





# Future Growth Plans

## Invest in facilities

- *New OSI Plant in Poland (2023)*
- *Vital – 100% plant based line*

## Invest in employees

- *New Graduate Program*
- *Internal Training Program*

## Invest in sustainability

- *Start with new freezing technology*

## Increase the plant based segment

- *Vital & further investments in our facilities*

## Invest supplier relationships

- *Kerry cooperation*





***For more information or questions, please  
visit our website: [www.osieurope.com](http://www.osieurope.com)  
or contact: [info@osieurope.com](mailto:info@osieurope.com)***